New Zealand and the e-APP: A targeted approach

London, 13 June 2009 Presented by Carlee Reid Authentication Unit, New Zealand

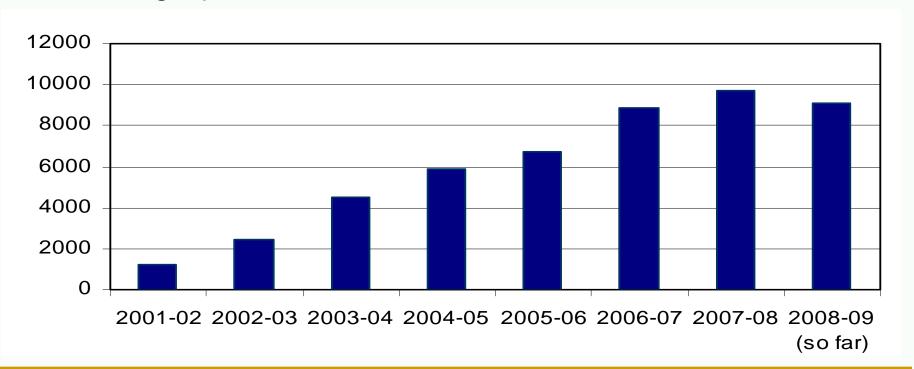


OVERVIEW

- 1. Introducing the Authentication Unit
- 2. Notaries in New Zealand
- 3. Why we are implementing the e-APP now
- 4. Our targeted approach to launching it
- How we did it, what it looks like, and how it's going so far

1. Introducing the Authentication Unit

- Sole designated competent authority for issuing New Zealand Apostilles
- One office in Wellington
- Issuing Apostilles since November 2001



We regularly produce Apostilles for 40 countries

Top destinations:

17%	Netherlands
12%	Republic of Korea
8%	Germany
6%	Russian Federation
5%	Argentina
4%	Italy / Venezuela
3%	Croatia / France / Spain / Romania
2%	Czech Republic / Poland / USA

We regularly legalise documents for 30 countries not party to the Hague Convention

Top destinations:

39% China

17% United Arab Emirates

8% Syrian Arab Republic

5% Chile

4% Egypt / Philippines / Saudi Arabia

Most common documents:

- 39% Civil Status
 16% Notarial acts
 12% Adoptions
 9% Extracts from Commercial Registers
 7% Education / Police Clearances
 5% Other government
 3% Passports
 1% Court / Intellectual Property
- 50% of the documents we receive are government issued
- 50% are notarised



2. Notaries in New Zealand

- 215 Notaries
- 3 regional associations and the Australian and New Zealand College of Notaries
- Notaries in NZ must be practising lawyers



Examples of Notarial Certificates

NOTARY'S CERTIFICATE OF DUE EXECUTION

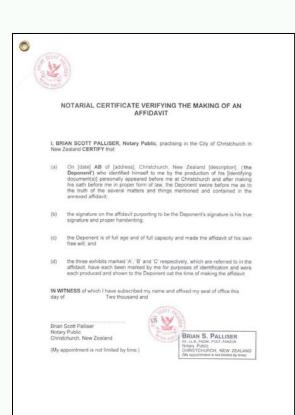
I, PETER JOHANNES DENEE. Notary Public duly admitted and sworn, practising in the City of Wellington in New Zealand, HEREBY CERTIFY that the annexed DEED OF APPOINTMENT OF PROTECTOR dated 20th Bcfkyw 2008 has been duly executed as a Deed in accordance with the law by XXXXX TRUSTEE LIMITED by the signature of its sole Director namely John B. Smith, whose signature is known to me, and whose signature has been duly witnesses.

IN WITNESS WHEREOF I have hereunto subscribed my signature and affixed my seal of office at Wellington aforesaid on this 22nd day of July in the year Two Thousand and Eight (2008).

SIGN ATURE

Peter Johannes Denee Notary Public City of Wellington in New Zealand (My commission is not limited by time.)







Why are we not working with Notaries yet?

- No e-Notarisation in New Zealand.
- We don't need to work with Notaries in order to implement the e-APP - 50% of our documents are government issued.
- Little incentive for Notaries to adopt e-Notarisation until we implement the e-APP.

3. Why are we implementing the e-APP..?

It is in the **best interest** of our customers.

It is an inevitable modernization.

 Geographic isolation – costly and time consuming sending our documents overseas.now

Why adopt the e-APP now?

(There's no demand. Is it even being accepted?)

- Freedom to develop and implement at our own pace.
- No deadlines, no external pressure from customers or end users to provide it.
- Gives us a period of trial and error to improve e-APP.

4. How we are launching it – a targeted and selective approach

We are not advertising the service to the general public.

Only advertising to customers who can submit e-documents.

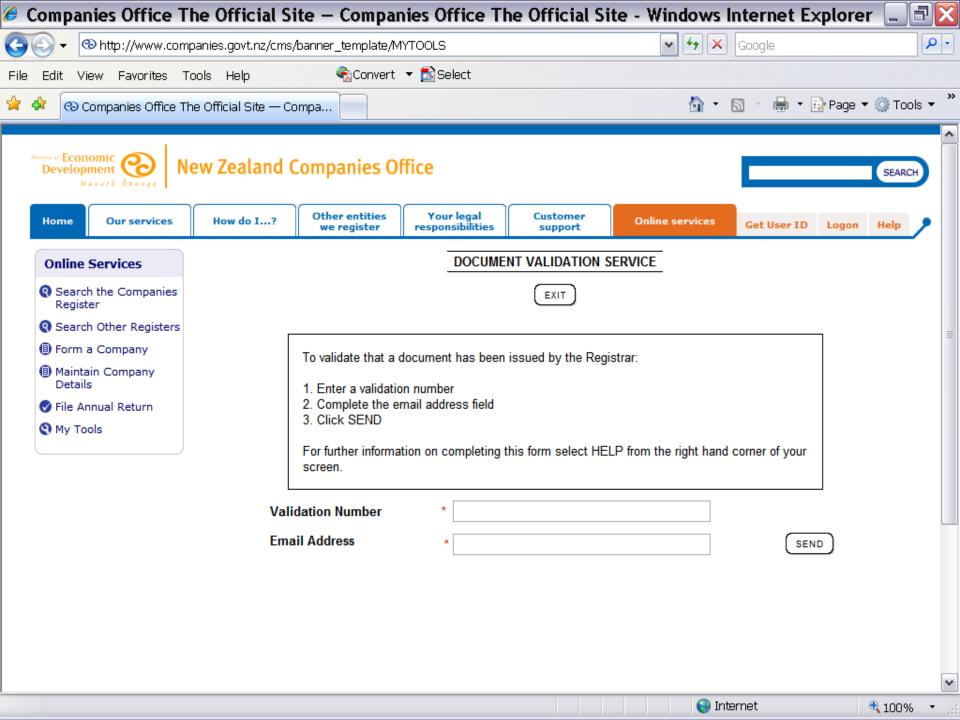
 We provide an e-APP (along with a paper certificate) at no extra cost to every customer who submits an appropriate e-document.

Our intent is for the e-APP replace the paper certificate in time.

- Only working with e-documents issued by the Companies Office, Ministry of Economic Development.
 - Company Extracts
 - Certificates of Incorporation
 - Certificates of Good Standing.
- These have a validation number and can be validated through their website.

Looking to work with other government departments who issue e-documents.



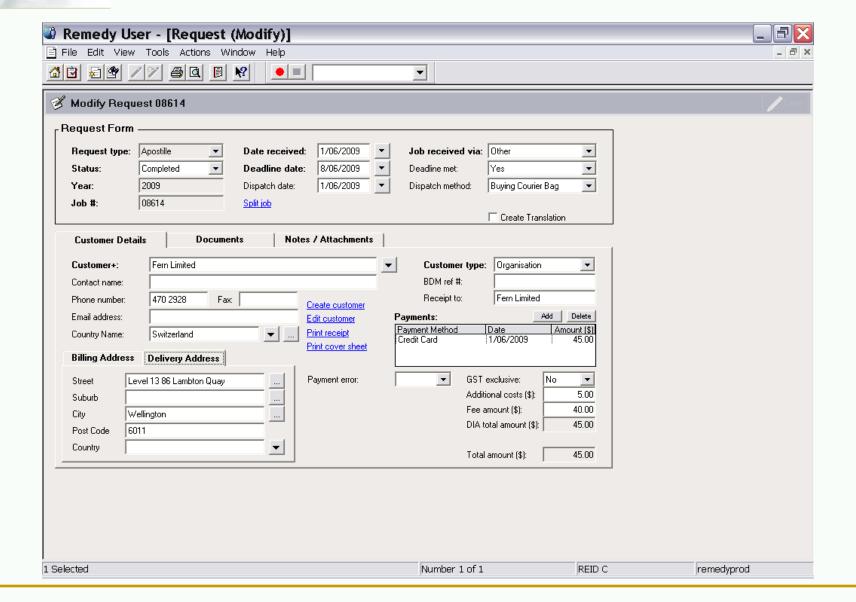


5. How we did it and what it looks like

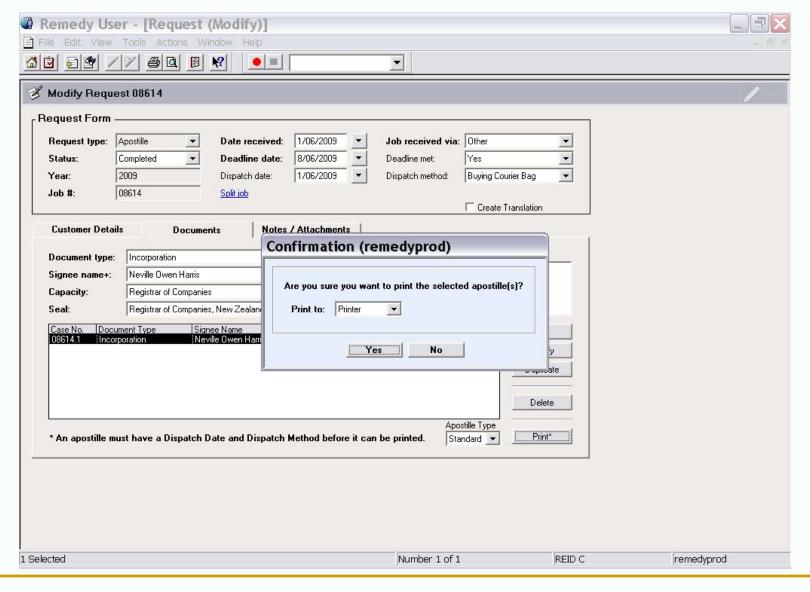
- We use a commercial Certificate Authority GlobalSign, an authorised participant in the Adobe Certified Document Services program.
 - Benefit from their expertise and experience.
 - Added security of CDS Certification.

 To demonstrate how simply we integrated the e-APP into our existing process let's walk through that process:

a. We have a custom-built database into which we add the details of each application:



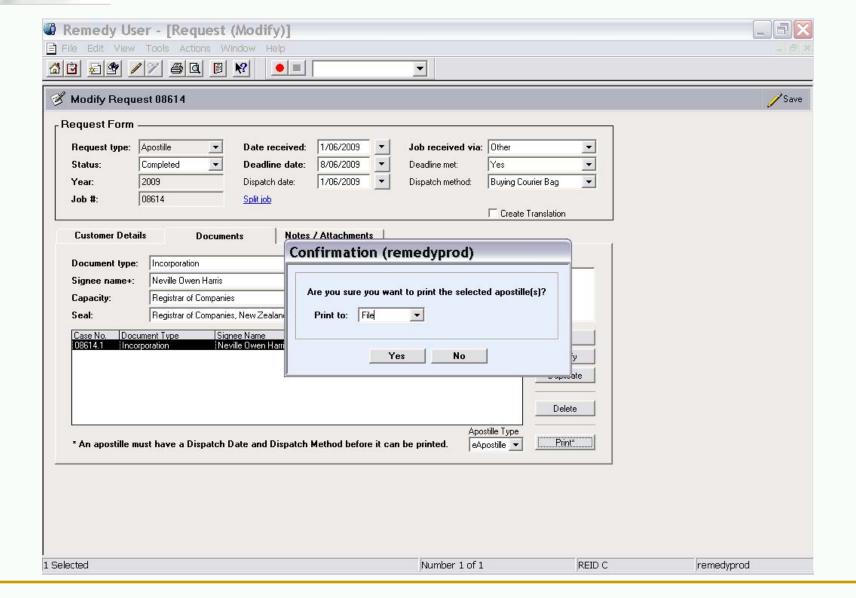
b. Once the signature/seal has been verified we add the document details and print the Apostille certificate:

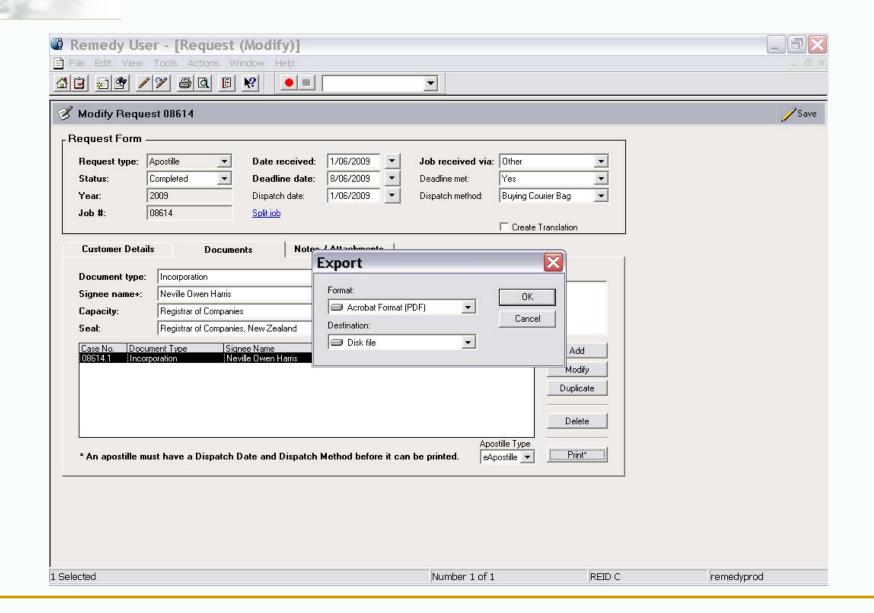


c. We attach the certificate with a ribbon to the submitted document and apply the Department seal:

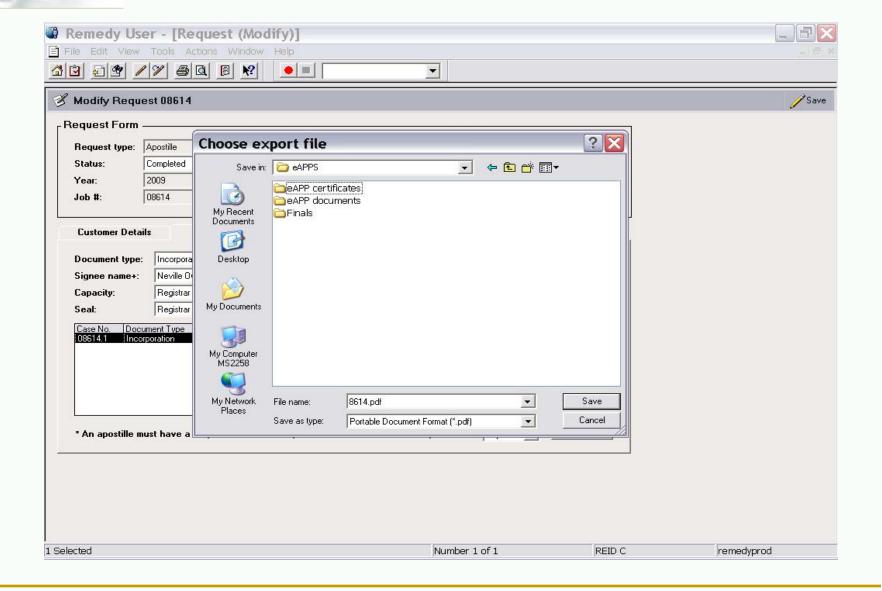


1. To create an e-APP, we save the Apostille as a PDF file instead of sending it to the printer:

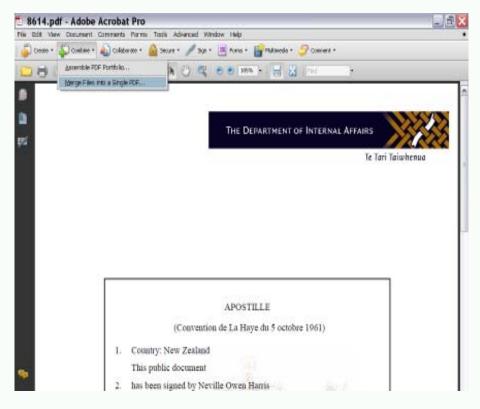


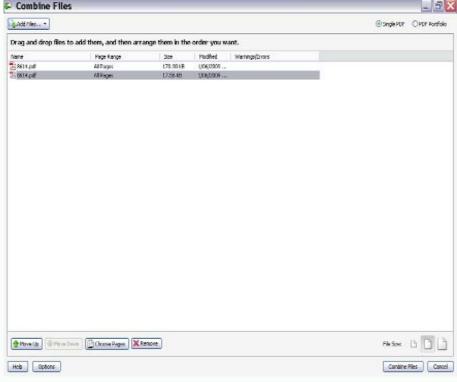


2. The e-APP certificate is saved to a folder, as is the submitted e-document PDF:

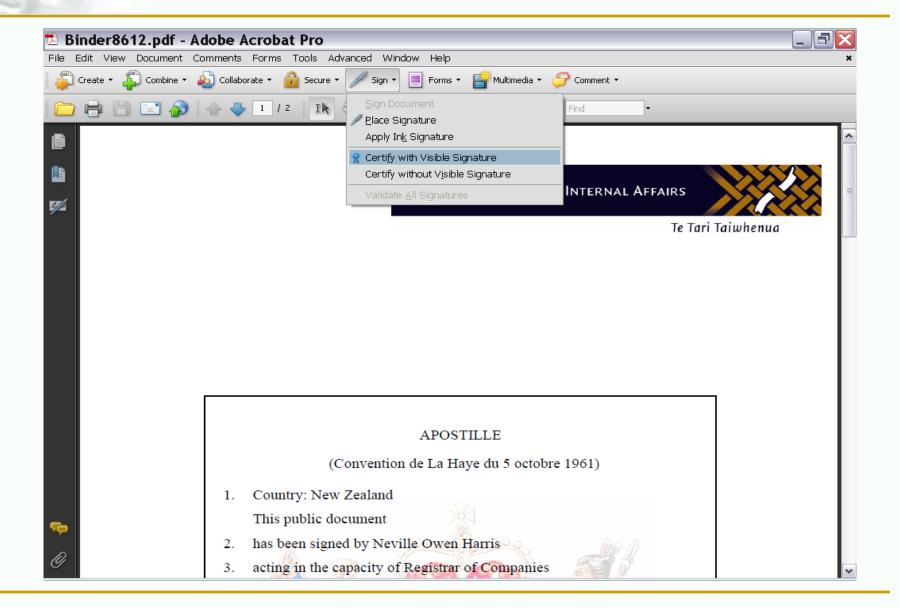


3. The e-APP and the submitted e-document are merged into one PDF:

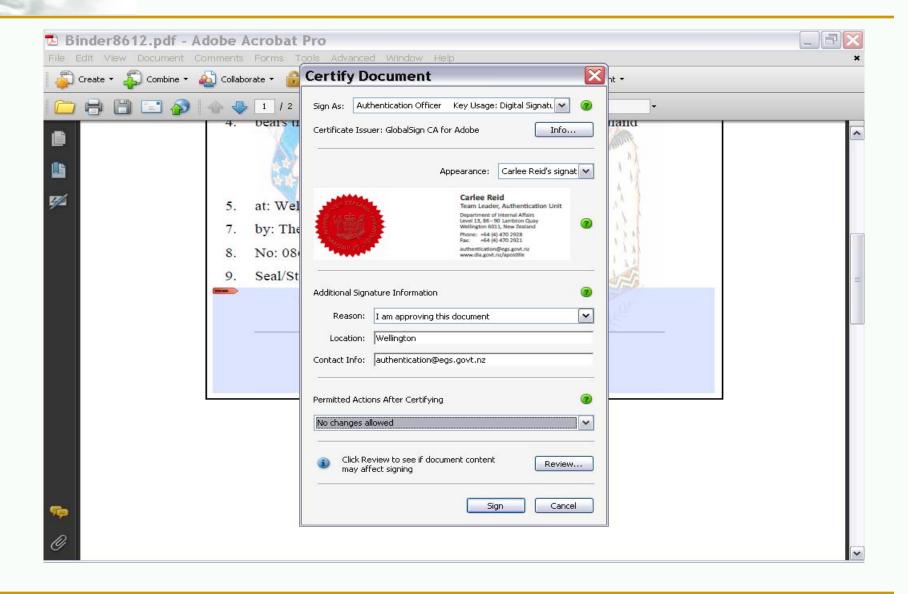




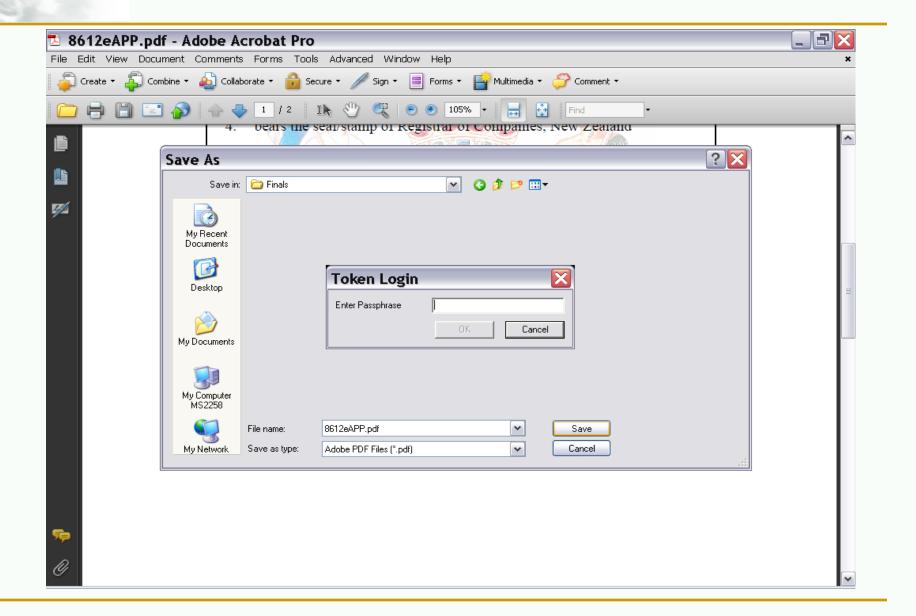
4. We insert the token and apply the digital signature:



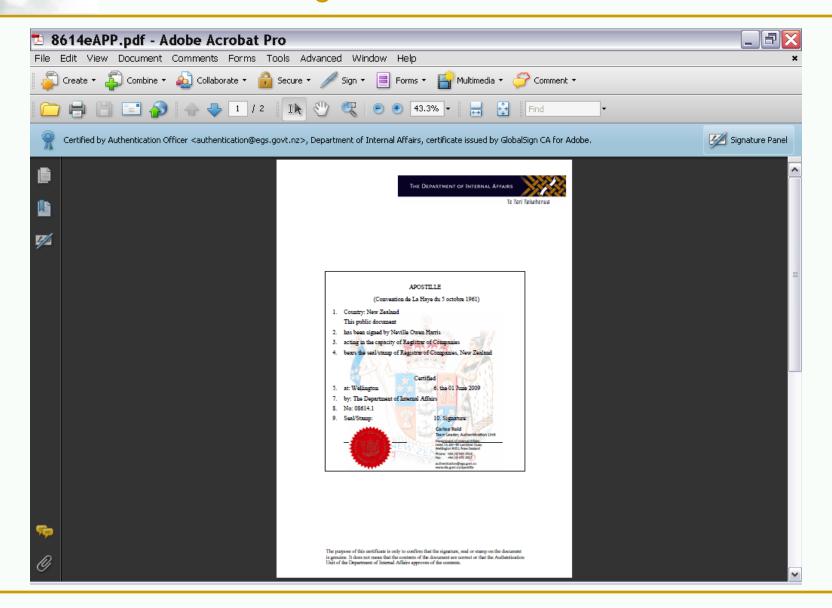
Applying the digital signature:



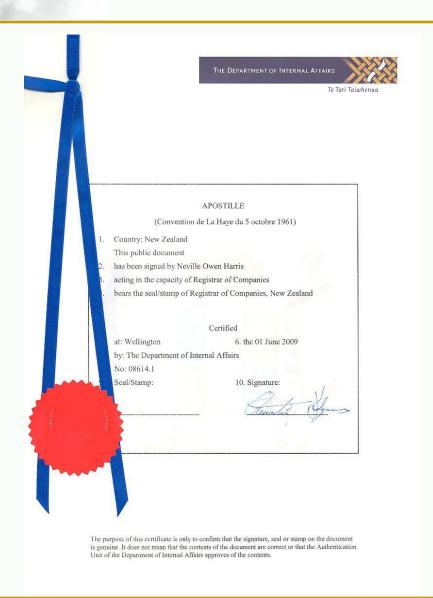
We enter the password GlobalSign assigned to us:



5. The digital signature is applied and we save the final e-APP before sending it out via email:



Original paper certificate & e-APP:



THE DEPARTMENT OF INTERNAL AFFAIRS Te Tari Taiwhenua APOSTILLE (Convention de La Haye du 5 octobre 1961) 1. Country: New Zealand This public document 2. has been signed by Neville Owen Harris 3. acting in the capacity of Registrar of Companies 4. bears the seal/stamp of Registrar of Companies, New Zealand at: Wellington 6. the 01 June 2009 7. by: The Department of Internal Affairs 9. Seal/Stamp: 10. Signature: Carlee Reid Team Leader, Authentication Unit

The purpose of this certificate is only to confirm that the signature, seal or stamp on the document is geniane. It does not mean that the contents of the document are correct or that the Authentication Unit of the Department of Internal Affairs approves of the contents.

Feedback...

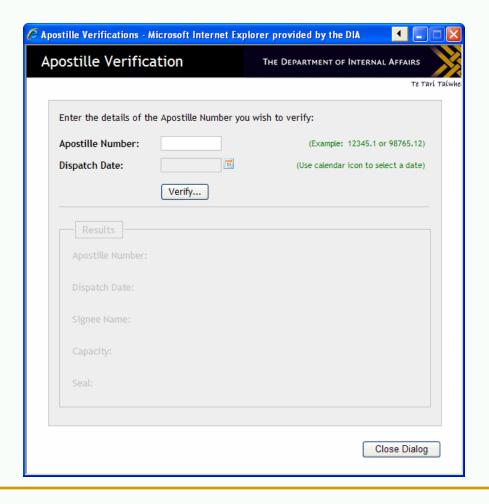
- 37 e-APPs issued for Australia, Cyprus, Germany, Latvia, Panama, Russian Federation & Switzerland.
- Sent with instructions on how best viewed & link to e-APP website.
- Initial feedback very positive. Our customers have sent on to their overseas clients & are awaiting feedback.

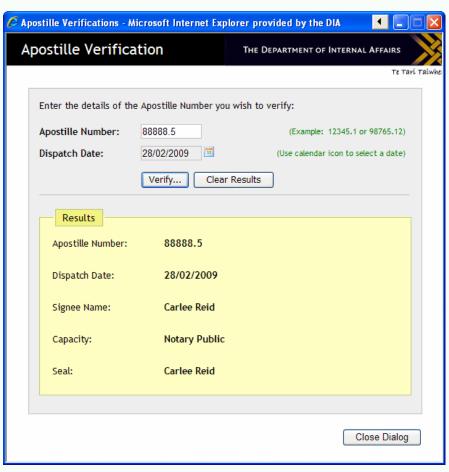
"I think it's a great idea to send both the printed and electronic versions to them for the interim, so they can get used to the change. I don't think it will be too long before they are ready for the electronic version only to be supplied."

Raises issue of online payments.

e-REGISTER

- e-Register designed but not yet operational
- Will lift data from our database via Domino database





Thank you for your attention

Carlee Reid

Team Leader, Authentication Unit

Tel: +64 4 470 2928

authentication@egs.govt.nz

Department of Internal Affairs / Te Tari Taiwhenua Level 13 PrimeProperty Tower, 86-90 Lambton Quay, Wellington 6011 PO Box 805, Wellington 6140 www.dia.govt.nz/apostille

